

Exhibit 8

Prefiled Direct Testimony of Colin Wood

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

**BEFORE THE
ILLINOIS COMMERCE COMMISSION**

In the Matter of)
)
TransWorld Network Corp.)
) Docket No. _____
Application of for a Certificate of Authority)
to Operate as a Facilities-Based Provider of)
Local Exchange Telecommunications)
Services Throughout the State of Illinois)

21
22
23
24
25
26
27
28
29
30

**PREFILED TESTIMONY OF COLIN WOOD
ON BEHALF OF
TRANSWORLD NETWORK CORP.**

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. Colin Wood, 7702 Woodland Center Blvd., Suite 50, Tampa, Florida 33614.

Q. WHAT IS YOUR POSITION WITH THE APPLICANT?

A. I am the Chief Executive Officer of TransWorld Network Corp. (hereinafter "TWN" or "the Company").

**Q. IS THE ADDRESS OF THE COMPANY THE SAME AS THAT WHICH YOU
HAVE JUST SUPPLIED?**

A. Yes.

Q. WHAT ARE YOUR PRINCIPAL RESPONSIBILITIES WITH THE COMPANY?

A. I am responsible for the overall operations of the Company.

1 **Q. COULD YOU PROVIDE A BRIEF SUMMARY OF YOUR BACKGROUND AND**
2 **EXPERIENCE?**

3 **A.** Yes. I have served as Chief Executive Officer and Director of TWN from June, 1999 to
4 the present. I have held the same positions with PCC Holdings, Inc. ("PCC"), TWN's
5 holding company parent, from May, 2001 to the present. I have also served as CEO and
6 Director of TransWorld Network International Limited ("TWNI"), a Bermuda
7 telecommunications company that is also a wholly-owned subsidiary of PCC, since June,
8 1999, and was CFO and Director from May, 1998 to May, 1999. I have served from
9 January, 2000 to the present time as CEO and Director of ebusiness services firms
10 OEBusiness.com. Ltd. and OECommerce.com. Ltd, Bermuda companies that are wholly--
11 owned subsidiaries of TWNI, and was CFO and Director of London Telecom Group, Inc.,
12 a Canadian telecommunications company, from October, 1996 to April, 1998.

13 I hold a degree in Finance and Accounting from McMaster University and am a CPA. I
14 worked for Deloitte & Touche from 1978 to 1981 when I joined Westinghouse,
15 eventually becoming controller of the \$100 million Industry Services business unit. I was
16 a founding partner of a boutique CPA practice in Hamilton, Ontario and was a key
17 advisor to the founder of London Telecom prior to assuming responsibilities as CFO at
18 London Telecom.

19 **Q. ARE YOU FAMILIAR WITH THE APPLICATION OF YOUR COMPANY TO**
20 **THIS COMMISSION AND ALL EXHIBITS ATTACHED THERETO?**

21 **A.** Yes.
22

1 **Q. DO YOU RATIFY AND CONFIRM THE STATEMENTS AND**
2 **REPRESENTATIONS MADE IN THAT APPLICATION AND ALL EXHIBITS**
3 **ATTACHED THERETO?**

4 **A.** Yes.

5 **Q. WHAT SERVICES DOES THE COMPANY PROVIDE?**

6 **A.** TWN currently provides resold interexchange service in 36 states, including Illinois (see
7 Application, question 9, and ICC Order No. 93-0152. TWN has provided interexchange
8 service in Illinois since 1993, and it currently has an Illinois customer base of
9 approximately 1,400. TWN has recently been granted facilities-based CLEC authority in
10 Indiana and Michigan.

11 **Q. HOW WILL THE COMPANY PROVIDE LOCAL SERVICES?**

12 **A.** TWN plans to provide competitive local exchange services via lease of unbundled
13 network elements ("UNE-P") and resold local exchange service utilizing the facilities of
14 incumbent local carriers ("ILECs"), pursuant to interconnection agreements with the
15 ILECs. If and when customer demand warrants, TWN may provide basic local exchange
16 services via the installation of local switching facilities and utilize a combination of self-
17 and third party provided network elements (e.g., interoffice transport, unbundled loops).

18 **Q. ARE YOU AWARE THAT THE COMPANY MUST HAVE AN APPROVED**
19 **TARIFF ON FILE PRIOR TO OFFERING THE PROPOSED SERVICES IN**
20 **ILLINOIS?**

21 **A.** Yes. TWN's Illinois local exchange tariff will be filed prior to offering services.

1 **Q. HOW LONG HAS THE COMPANY BEEN IN BUSINESS?**

2 A. TWN was incorporated on December 21, 1988 as a Minnesota corporation. Copies of
3 TWN's Articles of Incorporation and Certificate of Authority to Transact Business in
4 Illinois are included Application Exhibit 2. As noted above, TWN currently provides
5 resale interexchange service in 36 states, and has provided interexchange service in
6 Illinois since 1993.

7 **Q. DOES THE COMPANY HAVE OFFICES IN ILLINOIS?**

8 A. No. At present, the Company does not propose to have business offices in Illinois. All
9 operations will continue to be handled from the Company's headquarters in Tampa,
10 Florida.

11 **Q. WILL THE COMPANY PROVIDE ANY EQUIPMENT OR FACILITIES IN**
12 **CONNECTION WITH ITS SERVICES?**

13 A. At this time, although the Company will be facilities-based to the extent that it will offer
14 services via an UNE-P arrangement with the ILEC(s), it does not plan to own or install
15 facilities in Illinois.

16 **Q. DOES THE COMPANY AGREE TO COMPLY WITH THE REQUIREMENTS**
17 **SET FORTH BY THE COMMISSION IN 83 ILLINOIS ADMINISTRATIVE**
18 **CODE, PART 705?**

19 A. Yes. The Company will meet the requirements of Part 705, except to the extent it is
20 granted a waiver.

1 **Q. DOES THE COMPANY AGREE TO COMPLY WITH THE REQUIREMENTS**
2 **SET FORTH BY THE COMMISSION IN 83 ILLINOIS ADMINISTRATIVE**
3 **CODE, PART 720 AND 725 REGARDING THE PROVISION OF 9-1-1**
4 **EMERGENCY SERVICE?**

5 A. Yes. The Company agrees to meet the requirements of Parts 720 and 725.

6 **Q. DOES THE COMPANY AGREE TO COMPLY WITH THE REQUIREMENTS**
7 **SET FORTH BY THE COMMISSION IN 83 ILLINOIS ADMINISTRATIVE**
8 **CODE, PART 735 REGARDING THE PROCEDURES GOVERNING**
9 **CUSTOMER SERVICES?**

10 A. Yes. The Company will meet the requirements of Part 735, except to the extent that it is
11 granted a waiver by the Commission.

12 **Q. DOES THE COMPANY AGREE TO COMPLY WITH THE REQUIREMENTS**
13 **SET FORTH BY THE COMMISSION IN 83 ILLINOIS ADMINISTRATIVE**
14 **CODE, PARTS 755 AND 756 REGARDING THE COMPANY'S OBLIGATION**
15 **TO PROVIDE DISTRIBUTION OF TTYs AND THE TELECOMMUNICATIONS**
16 **RELAY SERVICE?**

17 A. Yes. The Company agrees to meet the requirements of Parts 755 and 756.

18 **Q. WILL THE COMPANY JOIN THE ILLINOIS TELECOMMUNICATIONS**
19 **ACCESS CORPORATION (ITAC) AS REQUIRED BY THE COMMISSION?**

20 A. Yes, TWN has applied to become a member of the Illinois Telecommunications Access
21 Corporation (ITAC). See Application Exhibit 7.

1 **Q. WILL THE COMPANY JOIN THE UNIVERSAL TELEPHONE ASSISTANCE**
2 **CORPORATION (UTAC) AS REQUIRED BY THE COMMISSION?**

3 A. Yes, TWN has applied to become a member of the Universal Telephone Assistance
4 Corporation (UTAC). See Application Exhibit 7.

5 **Q. DOES THE COMPANY AGREE TO COMPLY WITH THE REQUIREMENTS**
6 **SET FORTH BY THE COMMISSION IN 83 ILLINOIS ADMINISTRATIVE**
7 **CODE, PART 772 REGARDING PROVIDING ACCESS TO SERVICES**
8 **THROUGH 900 OR 976 CODES?**

9 A. Yes.

10 **Q. DOES THE COMPANY HAVE ADEQUATE AND SUFFICIENT FINANCIAL**
11 **RESOURCES TO PROVIDE THE PROPOSED TELECOMMUNICATIONS**
12 **SERVICES PROPERLY AND CONTINUOUSLY?**

13 A. Yes. The Company has adequate financial resources to fund continuous operations, as is
14 evidenced by its financial documents submitted to the Commission under seal.

15 **Q. WHERE DOES THE COMPANY ANTICIPATE OFFERING ITS FACILITIES-**
16 **BASED SERVICES IN ILLINOIS?**

17 A. The Company initially intends to offer its facilities-based local exchange services via
18 lease of unbundled network elements (UNE-P) in the SBC/Ameritech service areas and
19 the Citizens and/or Verizon/GTE service areas.

20 **Q. IN YOUR OPINION, IS THE COMPANY'S SERVICE IN THE PUBLIC**
21 **INTEREST?**

1 A. Yes. Allowing the Company to provide local exchange services within the State of
2 Illinois promotes competition within the market, and provides competitively priced
3 telephone service to those who may otherwise be unable to obtain or afford such services,
4 thereby serving the goals of universal service as well.

5 **Q. IS THE COMPANY WILLING AND ABLE TO PROVIDE PUBLIC**
6 **TELECOMMUNICATIONS SERVICE PROPERLY AND CONTINUOUSLY?**

7 A. Yes. This is evidenced by the Company's current operations in Illinois and other states.

8 **Q. IS THE COMPANY WILLING AND ABLE TO CONFORM TO THE**
9 **CONSTITUTION AND LAWS OF THE STATE OF ILLINOIS AND TO THE**
10 **RULES AND REGULATIONS OF THE COMMISSION, UNLESS**
11 **APPLICATION OF SUCH RULES OR REGULATIONS ARE SPECIFICALLY**
12 **WAIVED BY THE COMMISSION?**

13 A. Yes.

14 **Q. DOES THE APPLICANT POSSESS THE MANAGERIAL AND TECHNICAL**
15 **QUALIFICATIONS, EXPERIENCE AND PERSONNEL TO PROVIDE THE**
16 **PROPOSED PUBLIC TELECOMMUNICATIONS SERVICES?**

17 A. Yes. As evidenced in Exhibit 4 to the Application, the Company has extensive
18 managerial and technical expertise.

19 **Q. BASED ON THE APPLICANT'S EXPERIENCE IN PROVIDING SUCH**
20 **SERVICES, IS IT ECONOMICALLY FEASIBLE FOR APPLICANT TO**
21 **PROVIDE THE PUBLIC TELECOMMUNICATIONS SERVICE PROPOSED IN**
22 **ILLINOIS SUCCESSFULLY AND CONTINUOUSLY?**

1 A. Yes.

2 **Q. DOES THIS COMPLETE YOUR TESTIMONY IN SUPPORT OF YOUR**
3 **APPLICATION?**

4 A. Yes.

5 **Q. WILL YOU REMAIN AVAILABLE TO RESPOND TO ANY ADDITIONAL**
6 **QUESTIONS FROM THE COMMISSION OR ITS STAFF REGARDING YOUR**
7 **APPLICATION OR THE COMPANY IF NECESSARY?**

8 A. Yes.